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# Peter Leets

"Never before have I witnessed such drastic positive transformation in character and management style, as I did when Peter began coaching a senior level IT executive in our organization. The proof came not from my perspective but from the overwhelming positive qualitative responses received by me from many individuals two to three layers under the executive."

## WHAT MAKES PETER AN EFFECTIVE CONSULTANT?

Peter brings to his clients the wisdom and experience gained as a Fortune 200 officer and corporate governance leader. This, combined with his pragmatic businesscentered approach, helps clients to clarify their objectives and achieve them in a manner consistent with their values. . . in 95% of engagements. Peter's client relationships balance courage and empathy, stress strategic thinking and are built upon the trust from shared understanding.

Some of Peter's clients include: ABC, Allergan, Amgen, Anaheim Ducks, Bank of Hawaii, Bellagio, CBS, Coca-Cola, Core Logic, Deloitte, Edwards Lifesciences, Ernst & Young, Estee Lauder, Fox, Fluor, Green Street, HBO, Hyundai, Ingram Micro, JPL, Keck Hospital of USC, Kia, Mattel, MGM Resorts International, Mitsubishi, NY Knicks, Northrop Grumman, Optum, Paramount Pictures, Pepsi Cola, PNNL, Providence Healthcare, PVH/SpeedoUSA, QSC, Qualcomm, Raytheon, Resources Global, Saint Joseph Healthcare, Sempra, Sony Pictures ,Sutter Health, Taco Bell, Thermo Fisher, Toyota, UCSD, UnitedHealthcare, The Walt Disney Company, and Warner Bros.

### **COACHING EXPERTISE**

Leadership coaching, influence, assimilation, gravitas, emotional intelligence, communication, strategic thinking, team development, the "how" of effective leadership and succeeding during change.

### **EDUCATION/CERTIFICATIONS**

BS in Marketing & Management- Indiana University Bloomington Institute of Career Certification, Fellow Manager Founding Board Certified Coach (BCC) Brain-Based Leadership, CPI.260, Birkman

### **OPERATIONAL BUSINESS EXPERIENCE**

Peter joined the Geneva Corporation (Chemical Bank) as Executive Vice President. Later, he became President of an Irvine-based M&A firm. Earlier, he was Vice President for Dell Publishing, with worldwide marketing and sales responsibility. Peter's career began with marketing and sales management roles with Revlon, Johnson & Johnson and Hallmark companies.

Prior to establishing TLC in 2003, he was Regional Managing Principal with Right Management Consultants. He joined them when his consulting business, Executive Assets Corporation was acquired in 1994. While with Right, he led the team who introduced coaching on a significant scale and created certification for all coaches implemented globally. Peter has been involved with corporate governance for two decades and was a Director of the International Association of Career Management Professionals. He was the keynote speaker for Westec, participant in the UCI Executive MBA CEO Speaker Series, and appointed "Pink Tie Guy" with Susan G Komen.

(Executive, The Walt Disney Company)

#### **COACHING EXPERIENCE:**

**BUSINESS SECTORS:** Media, Tech, Retail, Healthcare, Pharma, Legal, Finance **LEADERSHIP LEVELS:** VPs, SVPs, EVPs, C-Suite Executives

The Leets Consortium | <u>www.leetsconsortium.com</u> | clientservices@leetsconsortium.com | 949.260.0300