



Anne Leets

"Anne Leets had a profound impact on my leadership development. When I first met Anne, I was so impressed by how well she listened. I felt I was 100% heard during our time together. She also asked very good questions, which guided me to my own conclusions. The most remarkable thing of all was Anne's ability to make complex issues become easy and solvable at the end of our conversations. I have grown years during our months together. I now have more confidence, clarity and competence and I couldn't have done it without Anne's coaching." (Executive, Edwards Lifesciences)

WHAT MAKES ANNE AN EFFECTIVE CONSULTANT?

Anne's clients find value in her unique combination of global Fortune 500 business experience, highly effective coaching and leadership development skills, and an educational foundation in psychology. Her coaching impact is enhanced by her success in fast paced, highly competitive environments and the operational knowledge and business acumen she gained as a senior leader in sales, marketing, operations and as a consumer products company President. The powerful combination of her rich diversity of experience and passion for supporting the success of others makes Anne an insightful and innovative coach and leadership strategist. Practical, engaging, and results-oriented, Anne helps leaders navigate workplace challenges, changing business and political landscapes and leverage their emotional intelligence to enhance communication, influence, team performance, organizational and leadership effectiveness.

With her extensive leadership experience , Anne's developed polished, engaging and inspirational presentation and facilitation skills. Her genuine and dynamic style connects with many types of audiences on today's most important leadership topics.

Her clients lead in all functional areas and at all organizational levels, including the "C -Suite", in a wide range of businesses: Edwards Lifesciences, Experian, Hyundai, Thermo-Fisher Scientific, Pacific Life, United Capital/Goldman Sachs, Ingram Micro, SoCalGas,, Farmers Insurance, MGM Resorts Int'l, Activision- Blizzard, Sutter Health, Caesar's Entertainment, TriMark, O'Melveny & Myers, Participant Media, Caltech, Dole, Academy of Motion Picture A & S, KPMG, NASA/JPL, PNNL, Optum, UnitedHealthCare

COACHING EXPERTISE

Leading change, leveraging emotional intelligence for team and organizational effectiveness, leadership brand and presence, collaboration, influencing and communication skills, business development strategies, presentation skills, strategic relationship building with colleagues and clients, conflict resolution, strategic thinking with enterprise focus, problem solving, and development of high-performance teams.

EDUCATION/CERTIFICATIONS/AWARDS

BA Psychology, State University of New York College of Executive Coaching Certified in MBTI, CPI, EQ-i 2.0, EQ 360, EQi 2.0 Team Effectiveness assessments 2021 STEVIE AWARD WINNER for Women in Business, Top 20 Coach in Las Vegas

OPERATIONAL BUSINESS EXPERIENCE

Anne has first-hand knowledge of what it takes to be effective in a global organization, achieve sales, profit and distribution targets, develop global brand strategy, build teams, lead change and accomplish large scale, corporate initiatives. Throughout her career, she consistently led national teams to record results, despite significant economic challenges, reorganizations, downsizing and corporate takeovers. Her leadership and operational experience in Sales, Marketing, and Operations was developed while she held Director and Vice President positions at Fortune 500 companies with iconic brands. She was also successful in General Manager and Company President roles. Her coaching effectiveness is enhanced by her hands-on experience in highly competitive and fast paced corporate as well as entrepreneurial environments. She joined TLC as a coach, speaker, & facilitator in 2014 and today serves as CEO. TLC is "woman owned" and a "B" Corporation.

"Anne, you are a big part of my leadership brand, and I thank you" (Executive, Experian)

COACHING EXPERIENCE:

BUSINESS SECTORS: Healthcare, Entertainment, Professional Services, Hi Tech, CPG **LEADERSHIP LEVELS:** Manager, Director, VP, SVP, EVP, President, C-Suite Executives

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