



Leader's Leverage

TLC's innovative **leadership development** program offers a **hybrid of individual and group coaching** providing the best of both worlds for a fraction of the cost of executive coaching.

TLC'S LEADERS LEVERAGE PROVIDES OUTSTANDING VALUE

- Six group coach sessions featuring customized content approved by YOU!
- Six individual coaching sessions to reinforce and apply concepts and work towards goals
- Leadership self-assessment, 360 assessment and comprehensive "debrief" session
- Facilitator Alignment Interview with Executive Sponsors
- Individualized Development Plan created and shared with Executive Sponsor
- Closing session focused on learning reinforcement and sustainability
- Specialized curriculums to meet your organization's leaders where they are:

High Potential Future Leaders

- Accelerate development for leaders identified as high potentials by expanding focus from team supervision to lateral and upwards leadership and influence
- How to work effectively with executives
- Tackling higher stakes
- Business critical leadership challenges
- Enhancing leadership presence and brand

Technical Leaders

- Leading teams of highly skilled, highly specialized workers
- Incorporating agile concepts
- Finding the right balance of staying informed and close to the work without micromanaging
- Building soft skills to engage and empower team members
- Developing new capabilities to lead via leadership rather than technical expertise

Client Facing Leaders

- Enhance leadership skills in Consultants and client-facing roles in the Professional Services industries
- Focus on executive presence, communication skills, influence, persuasion, client and stakeholder relationships, professional credibility and brand

Fundamentals for New Leaders

- Making the transition from individual contributor to leader
- Getting work done through others
- Establishing a leadership brand
- Building credibility with direct reports and peers
- Expectations & accountability
- Understanding employee engagement & motivation
- Providing timely, effective performance feedback

Advanced Leadership

- Update and elevate skills and competence of managers and directors with leadership experience who are ready to up their game and tackle current leadership challenges
- Go beyond giving directions by cultivating coaching skills for developing their teams
- Creating a culture of innovation
- Expand strategic thinking
- Leading change

What TLC clients say about Leader's Leverage...



TLC Consultant Jennifer Buck is the creator and facilitator of Leader's Leverage

Jennifer is a talented and experienced consultant who specializes in customized, results-oriented learning. Her operational business experience and acumen in varied corporate environments allows her to meet the unique needs of each individual, client and organization.

Her credentials also include:

BA, Psychology
MA, Organizational
Development

Coaching Certification from
The College of Executive
Coaching

Graduate level certificate in
Evidence-Based Coaching
from Fielding Graduate
Institute

"The Leets Consortium Leader's Leverage class is one of the most valuable leadership courses that I have taken to date. I was able to apply the tools related to Employee Performance and Change Management very quickly with positive results. In addition, I really appreciated the case studies that allowed an opportunity for me to discuss current challenges with my colleagues and arrive at solutions. The classroom materials I will continue to explore and utilize to improve my leadership skills. Our coach/instructor Jennifer, is a subject matter expert on leadership, so inspirational and genuinely interested in her client's goals of improving their leadership performance."

Director of Quality, Integral Aerospace



"The Leader's Leverage program is an excellent developmental tool for allowing one to move into positions with growing responsibility and complexity"

Director of Customer Contact Centers, Mattel



"I believe some of the greatest value you get from a leadership development course comes from making time for self-reflection and developing skills and tools that you will use in your growth as a leader. The Leaders Leverage course provided both of these and much, much more. The 1:1 coaching with Jennifer forced me to closely focus on my own unique strengths, opportunities and personal growth. Through skill building exercises and real-world case studies, I was able to apply my personal learnings as well as gain feedback and different perspectives from a cohort of peers with diverse backgrounds and skillsets. I would recommend this program for anybody in a new leadership role or even current leaders that are looking to further hone their leadership skills."

Senior Manager, Human Resources, Disney Consumer Products



"Participating in the Leader's Leverage program has transformed my understanding of my organization. The program combines a variety of learning environments with a great mix of tools, including self-assessments, peer review, manager perspectives and case studies. Bringing it all together is Jennifer Buck. She is uncannily perceptive and highly effective in multiple roles—teacher, facilitator and coach—and knows how to guide participants as they develop strategies to improve their own performance. I left the program with a better understanding of my own style, and a solid framework for approaching and resolving future workplace and leadership challenges"

Senior Director, Litigation, Mattel



I've worked with Jen as my coach since Leader's Leverage in 2015. While other coaches are often broadly prescriptive or offer "fortune-cookie" advice, Jen works with each client individually and helps you introspectively understand your own strengths and weaknesses. She then guides you, providing a mix of academic research and hands-on exercises, as you internalize adjustments and evolve your method of leadership in a way that is authentic to you. Working with Jen has given me additional managerial tools and has made me a more thoughtful, strategic, and effective leader.

Chief Technology Officer, Green Street Advisors



The Leets Consortium
*Global Leader in Talent Development
and Leadership Coaching*