

## **CLIENT TESTIMONIALS**

One of our core values is "demonstrate, don't declare". With that in mind, these "client experiences" speak to our passion for exceeding your expectations:

## TLC GROUP TRAINING FOR CORPORATE INTERNAL COACHES AND TRAINERS

"Using the Leadership and Talent Management Program with our talent team allowed us to significantly change our coaching conversations with our employees. SAP hired Ank of TLC specifically to develop and lead a strong train the trainer program for our talent team to work with and coach our High Potential talent. The scope of our work included coach training for 10 talent management consultants within SAP. Ank delivered both in person, one on one and online train the trainer coaching for my team. Not only did she train the team but she immersed herself in the assessment tools we used to help our coaches leverage the methodology effectively.

Our team became stronger, delivered great coaching and has continued to receive great feedback over the last 18 months. We have leveraged the skills we learned in the program to engage our talent and have richer dialogues that are based upon active listening, and inquiry. Our High Potentials have learned more about themselves, worked closer on their development plans and have been appreciative of our investment in this program. We continue to get feedback from our high potentials regarding how deeply this has impacted their career at SAP."

National Vice President, People Transformation, SAP

- "We thought we were already coaches...we weren't...this is so important for the organization's future leaders. The tools and resources we received were beyond amazing and have great value!"
- The temperament and knowledge of our facilitators works for this company and our culture.
- "Others are expressing that they would like this learning opportunity"
- "Love the tremendous resources and tools we saw today and will be committed to using them to enhance my skill set"
- "Learned to 'flex a muscle' I didn't know I had and help others be more effective"
- "Very important and useful skills to add to my HR leader role"
- These techniques can be used in real, everyday life . . . learned skills to help coachees discover how to find solutions
- Now I understand the difference between a mentor/advisor and a coach
- "These fabulous resources will help my own growth and development . . . amazing job with this program!"

Directors, VPs and SVPs, Human Resources, MGM Resorts International