



## ANNE E. LEETS



Anne is an executive coach and a professional speaker with The Leets Consortium, a global leader in executive coaching and leadership development. She is also COO and partner.

She is an experienced senior leader in sales, marketing and operations and was President of a consumer products manufacturing company. Anne has first-hand knowledge of what it takes to achieve organizational effectiveness, sales, profit and distribution targets, develop brand strategy, build teams, lead change and accomplish large scale, corporate initiatives.

Her high performance teams were exceptional and inspired to achieve success in difficult economic times and during challenging turnarounds, corporate “right sizing”, organizational re-structures and acquisitions. The power of her team development and engagement skills along with her multi-industry experience in fast paced, highly competitive environments enriches her clients’ executive coaching experience and results.

Anne is an excellent communicator and with her extensive experience as a sales and marketing leader, she’s developed polished influencing and speaking skills. Her genuine and dynamic speaking style connects with many types of audiences on leadership development topics including executive presence, personal branding, effective communication, presentation skills, creating team cultures, inspiring teams and the power of influence.

She has effectively coached leaders in all functional areas, including C Suite executives, in a variety of business sectors. With solid business operational experience and perspective, she helps corporate leaders navigate ever changing business landscapes, improve performance, develop strategies to accelerate professional growth and make more meaningful contributions to their organizations. The combination of her rich diversity of experience and passion for inspirational leadership makes Anne an insightful and innovative coach and career strategist.

Prior to joining TLC, Anne served as Senior Vice President of Sales for Brighton Accessories for 11 years and led their national sales team to record results. Her effective and authentic leadership style inspired both colleagues and customers, earned their respect as a “trusted advisor” and achieved outstanding business results. She was also successful as President/General Manager of Cosmar (a manufacturing company) and Vice President/General Manager of the Non-Apparel Group at St John Knits. Her leadership expertise and operational experience in Sales, Marketing, Operations and Training was built while she held Director and Vice President roles at Revlon, L’Oreal and 1-800-Flowers. Her coaching effectiveness is enhanced by her hands-on experience in both corporate and entrepreneurial environments, building both established as well as emerging brands.

As a TLC coach, Anne is particularly effective with leaders who want to enhance their strategic thinking, leadership presence, personal branding, collaboration, influencing and communication skills, organizational effectiveness, business development strategies, relationships with colleagues and clients, ability to resolve conflict, change management results and develop high performance teams. She utilizes “Interview Style 360” assessments and is certified in Birkman, Harrison and CPI assessments. She has a BA in Psychology from the State University of New York.

Anne, and her husband Peter, appreciate their community’s support and “give back” as passionate supporters of the Free Wheelchair Mission, Susan G. Komen Foundation, American Heart Association and NHRA.

*“The very best leaders inspire those around them and clearly understand success is a team sport!”*